

Presidents Report

Dear Members,

Another year has come and gone and it is my pleasure to again submit to you, my Annual Report for the year ending 31st December 2013. It has been a year of contrast with great achievements at your Club and of sadness with the loss of two of our former Club Presidents, Mr Bob Cunningham and Mr Russ Carew.

Our Club is in a financially sound state, thanks to your continued patronage and the ongoing Management initiatives and skills of your Chief Executive Officer (CEO) and his hardworking Management team and Staff.

This year saw your Club achieve an outstanding result in its end of year figures, with a net profit of \$1, 222,692. This is some \$646,000 increase above last year's profit of \$576,000. Whilst this result is mainly due to the increase in income it is also due in part, to the strong control exercised by the Management Team in keeping control of the Club's expenditure. Congratulations to the CEO, Mr. Glenn Cushion and his team.

There is of course, a challenge to consider and that is the age of the Club house. Now nearing forty years old in 2015, more and more maintenance is required to keep the venue in a satisfactory state. With the current financial markets as they are and other challenges, it may be difficult for your Club to gain future borrowings to further improve your Club's interior fittings. Any future major improvements will no doubt require a greater contribution from the Club's financial reserves to be committed to any such considerations. As such, although last year's results are very welcome, they will be required, to maintain your Club at a standard that is not only expected but indeed required to satisfy the Members needs and expectations into the future.

The main area of the change in 2013 was back of house and in the Crystal Lounge with the gaming machines being relocated to the lower level of the lounge. New furnishings and carpet in the upper level has given this area a more pleasing atmosphere for Members to enjoy. Other small changes have taken place throughout the Club during the past year. All these improvements were undertaken without your Club requiring external funding. At this time, your Club's Board have no new major construction under consideration, however this may change. 2014 is to be a year of consolidation underpinned by the Boards Strategic Plan.

On 1st May 2013, your Club completed the conversion process from a Co-Operative to a Company with very little noticeable change to members with a minor change in our name being the most obvious.

The Club's Sunseeker holiday units at Forster continue to be ably managed by Jack and Vera. However, the constant and ever increasing need to upgrade old furnishings and

fittings is causing a constant drain on the ability for these units to provide a satisfactory experience and return. However the cost to maintain this facility is becoming more and more detrimental and the expense is overcoming the benefit. Some serious considerations will have to be undertaken by the Club's Board at some time, perhaps the not so distant future with regard to our Forster units.

It was with deep sadness in 2013 the passing of past Presidents, Mr. Robert (Bob) Cunningham and Mr. Russel (Russ) Carew. Both Bob and Russ were life Members of the RSL Club and of the RSL Sub-Branch and will be greatly missed. I acknowledge their contribution and our sincere condolences to their widows, Janice and Duchy and their families. Lest we forget.

Your Club continues to actively support our local schools, charities and sporting groups by monetary and in kind donations when such requests are received. This has been and will remain a firm commitment by your Club, to be kept in practice whist ever we can. During the 2013 Club Grants year our community support totalled \$363,000 in cash and in kind donations compared to \$306,000 in 2012.

2014 is a very significant year for the RSL, being 100 years since World War one commenced on the 4th August 1914. Numerous activities are being planned to commemorate this event, with memorial services to be held in memory of the terrible losses it inflicted on our young nation. Our RSL Sub-Branch will be most active during these coming months. Please refer to the Ingleburn RSL Sub-Branch website for further information on these activities.

With reference to our Sub-Branch, I would like to congratulate Ray James on his re-election as Sub-Branch President. Congratulations also to the Executive, John Lees, John Beer, Pat O'Grady and John Bow. Further congratulations also to the elected members of the Sub-Branch's Management Committee. The work of the Ingleburn RSL Women's Auxiliary should also be acknowledged and not forgotten. May we also extend our best wishes to all the Members of our RSL Sub-Branch for a happy, healthy and prosperous coming year of 2014.

During the course of 2013 a number of Staff left our employ, to them may we wish them every endeavour and to the new Staff Members that have only recently entered our employment may we extend a welcome to the team.

I must again remind all Members that your Club takes its responsibilities with regard to the RSA laws very seriously. The Club's Management and Staff at all levels will strictly enforce these laws surrounding the NSW Legislation at all times. Whilst it is always our wish for Members to enjoy themselves during their visit to the Club, there is a small minority that appear to have little regard for their fellow Members and do not adhere to the regulations in place. May I reassert that violence, anti-social behaviour or any offensive behaviour of any description within the Club, on the Club's courtesy bus or

surrounding car park, will not be tolerated at any time. Please ensure you enjoy responsibly so we can all enjoy our time at Ingleburn RSL Club

In closing, may I again congratulate our CEO, Mr. Glenn Cushion and his Management team for the great result achieved year ending December 2013 and hope 2014 will again be another impressive year. Thank you for your support and for your Management and initiative skills that no doubt played an integral part in the final result. To all Staff at Ingleburn RSL Club thank you for your continued diligence in your employment by providing the ongoing service standards you provide. Again thank you and please keep it up. Thank you also to all those Staff not seen by the Members who toil away in the background, all contributing to the ongoing overall performance and success of your Club.

To my fellow Board Members, thank you for your ongoing support during 2013 and best wishes for the coming year.

In conclusion, may I express on behalf of the Board of Directors, the CEO, Management Team and indeed all the Staff of your RSL Club, our sincere thank you for your ongoing patronage and support during the past year. We look forward to being able to again provide you with a venue for your entertainment and leisure in 2014 and beyond. On behalf of the Board of Directors, we wish one and all a very healthy and prosperous future ahead.

Ray Williams
PRESIDENT
Ingleburn RSL Sub-Branch Club Limited.